

· **CMC Process**

The CMC is now internationally recognized by over 50 members of the International Council of Management Consulting Institutes. The Institute of Management Consultant of India regularly conduct Process of Certification (CMCTM )for setting global standards of consulting in India. This is a rigorous process of assessment conforming to the “Amsterdam Standard” adopted by the International Council of Management Consulting Institutes (ICMCI), of which IMCI is a leading member. Those member consultants who clear CMC are entitled to use the suffix CMC™ which stands for “Certified Management Consultant”, a widely recognized certification across the world.

The criteria to award the CMC are as follows:

1) **Should be member in good standing.**

2) **Should be as an Individual member of IMCI. (Individual Member:** This category of membership is open to those who have been engaged in the independent, full time practice of Management Consultancy either as a principal or an employee of a Management Consulting Organisation for at least three years, over 27 years of age and must possess suitable qualifications.)

· **Mode of Process.**

The written examination Candidates are required to appear for the following components of the certification process, which is an Open Book examination. The fee is Rs.25, 000/- for the Process.

- Reading Material for the CMC Process:
  - Uniform Body Knowledge.
  - Milan Kubr (ILO Publication) Management Consulting Manual.
  - Other text books in Management and Consulting.

<b>A. <u>Phase – I</u></b>	
( i ) Written Paper	100 marks (2 hour)
<b>B. <u>Phase - II</u></b>	
( i ) Viva Voce	100 marks
(ii ) Client Referral	40 marks
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Total :	140 marks

The candidate is required to achieve an aggregate of at least 50% marks in both the phase to be

declared successful. Any candidate achieving less than 40% marks in either Phase – I or Phase – II individually, will be deemed to have not cleared that Phase.

Any candidate who has not cleared either Phase-I and Phase – II will need to re-register for the CMC process and will have to clear that Phase only. A maximum of two more attempts will be provided to the candidate to clear either of the Phases. If any candidate does not clear both Phases in these attempts, he will be required to re-appear for both Phases in subsequent attempts.

· **FORMAT OF EXAM PAPERS**

<b>Question</b>	<b>Nature</b>	<b>Est. Time</b>	<b>Marks</b>
1	State True or False – 25 Questions	60 mins	50
2	Long Question – choose one of two	30 mins	25
3	Caselet – choose one of two	30 mins	25
<b>Total</b>		<b>2 hrs</b>	<b>100</b>